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Thoroughbred Industry Publication for Racehorse Investors

# WHAT IS THE THOROUGHBRED DAILY NEWS (TDN)?

The TDN is the world's most-read and respected publication covering the Thoroughbred industry. The core product, a downloadable daily newspaper, is published 363 days per year, and provides the daily information Thoroughbred racehorse investors need to make smart business decisions about their holdings.





Medaglia d'Ora's stellar 2019 crop: two juvenile Graded Stakes winners in November.

\$100,000 SSN

Darley







### CHRB Responds to VMB Suspension of Dr. Blea

January 06, 2022
In response to the actions brought by the California Veterinary Medical Board (VMB) against Dr. Jeff Blea, Equine
Medical Director.

### Indiana's Springcliff Farm Destroyed

January 06, 2022

Springcliff Farm, a leading facility in Indiana specializing in foaling and boarding of mares, was reportedly destroyed by a fire ...

### Steve Castagnola Rejoins Taylor Made

January 06, 2022

Steve Castagnola, who was a Taylor Made team member between 1997-2009, has rejoined Taylor Made as Sales Recruiter. Castagnola's main ...

### Laurel Cancels Live Racing Thursday

January 06, 20

Laurel Park, the Maryland track with a new dirt surface that was hit by winter weather this week, cancelled the ...

### Prominent NY Horsewoman O'Cain Passes Away

January 05: 2022

Suzie O'Cain, one of the most well-known and unique personalities in the Thoroughbred industry in New York and who managed ...

[ View All Latest News ]





### CHARISMA EDGES OUT CHAOS IN BREEDERS' CUP



Knicks Go has early lead in Breeders' Cup Classic Breeders' Cup/Eclipse Sportswire

#### The Week in Review, by T.D. Thornton

This year's Breeders' Cup revealed itself as a microcosm of the current state of North American racing: An inability to dodge off-track dysfunction [Friday] paired with sensational on-track action [Saturday).

Luckily, the corking performances unleashed over the course of the two-day thrill show were emphatic enough to spark more than a few exhilarating expectations for 2022.

That will make it a touch easier to endure an entire winter of wincing at the off-repeated social media meme "for purse money only" while simultaneously wordering if the presumed juvenile champ will even be allowed to compete in next year's GI Kentucky Derby.

Other topical industry subplots also surfaced over the course of the 14-stakes lineup at Dei Mar Thoroughbred Club. Among them were the continued globalization of high-end racing, the phasing-out of Lasix, and recently reformed whip rules.

The first of those three was a welcome development, with two horses bred and campaigned by Japanese connections breaking through in the world championships for the first time.

The latter two regulatory transitions proved only to be bit players in the overall performance, with neither triggering the lervels of harm and alarm that have long been prognosticated by opponents of change. Cont. p3

#### ESSENTIAL QUALITY TO STAND FOR \$75,000

Essential Quality (Tapit-Delightful Quality), by Elusive Quality), last year's champion 2-year-old and winner of this year's Gil Belmont S. and Gil Runhappy Travers S., will begin his stud career next year at a fee of \$75,000, Durley in America announced Sunday. Essential Quality concluded his racing career with a third-place effort in Saturday's Gil Longines Brenders' Cup Classic.

"His body of work is just tremendous: an Edipse champion at two, a Classic winner at three, a son of Tapit with a faritastic female family," said Darley Sales Manager Darren Fox. "He's already generated quite a lot of interest and we couldn't be more excited about him retiring to Jonabell Farm."

Essential Quality won eight of 10 starts, including last year's GI TVS Breeders' Cup Juvenile and GI Claiborne Breeders' Futurity, as well as this year's GII Jim Dandy S. and GII Toyota Blue Grass S. He retires with earnings of \$4,755,144. Cont. p10

### IN TON EUROPE TODAY

#### ALPINISTA JUST PERFECT IN MUNICH

Alpinista (GB) I Frankel (GB) won her third German Group 1 this season with a victory in the G1 Grosser Preix von Bayern on Sunday. Click or tap here to go straight to TDN Europe.





## **OUR PRODUCTS**

The TDN also features an active news site, a podcast channel which includes the industry's most popular podcast (The TDN Writers' Room), push alerts, a video channel, proprietary iOS and Android apps, and research tools. The content is geo-targeted, with users logging on from Europe fed Euro-first content, and Americans receiving American content first. All users have access to all content.



#### **Top News**



Woodbine Sees Third Highest Handle

Woodbine's 2021 Thoroughbred season produced an all-sources handle of \$505,348,339, the thirdhighest season total in Woodbine Thoroughbred history. For the ... I Deval Mon



LongRun Thoroughbred Retirement Society Auctions Pink Lloyd Bridle

LongRun Thoroughbred Retirement Society is holding an online auction for Canadian champion. Pink Lloyd's bridle. All proceeds benefit LongRun





Munnings Firster Highly Impressive at

SHAHAMA (f, 2, Munnings-Private Feeling, by Belong to Me), a half-sister to two-time Eclipse Award winner and five-time Grade I-winning... | Roan

### LATEST VIDEOS



Writers Discuss Racing's Ongoing Crisis Point on the TDN Writers' Room



Ubettabelieveit Has Richard Kent Believing



Raging Bull Hits the Mark for Breeders



Initial Sumbe Consignment Generates



Sights and Sounds at the 2021 Argana December Sale



Kenny McPeek Joins the TDN Writers' Room



Sale Set for Jan. 21-24

The Jockeys and Jeans Great American Stallion Season Sale to benefit The Permanently Disabled Jockeys Fund begins Jan. 21 at., 18 od N



Judge: 'Wiretapping Is Appropriate to Investigate Conspiracies'

The judge in the federal doping conspiracy case used words like "frivolous" and "weak" to swat away motions made by... I Road More



Writers' Room Tackles Medina Spirit News, Baffert, Ortiz Suspension

It was a busy news week, headlined by the unfortunate sudden death of GI Kentucky Derby winner Medina Spirit (Protonico)... 1700





### **OUR REACH**

Read in 180 countries around the world, the TDN reaches 3.5 million unique users per year, and an inside circle of 22,000 super-users in the Thoroughbred industry who have signed up for a daily email informing them when each night's paper has been posted.





October 20, 2023

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# OUR READERS AND OUR ADVERTISERS

Those super-users include billionaires from all over the world: heads of state, owners of Fortune 500 companies, America's largest landowner, multimillionaires, and the UHNW individuals in America, and those investing in America.

And they're not just our readers. They're our advertisers, giving them a connection to the product that is unparalleled at all but a select few publications in the world.





### **TESTIMONIALS**

"I read the TDN first thing every morning. I get everything I need to know from all over the world."

Aidan O'Brien

"TDN is the undisputed leader of daily bloodstock publications which makes it a can't miss when you wish to reach a wide, yet qualified target. The team is also great to deal with: they have an excellent understanding of our needs, regularly come up with innovative offers and are always very responsive to our requests."

Olivier Delloye,

President, France-Galop

"The TDN is the go-to source of racing and sales information for our core customers."

Boyd Browning,

President & Chief Executive Officer,

Fasig-Tipton

"When you want to know anything about thoroughbred racing in the USA or around the globe you simply need to turn to the Thoroughbred Daily News. For a service provider like International Racehorse Transport, it is a wonderful medium for reaching our worldwide client base."

Quentin Wallace, International Racehorse Transport

"Ding! Every night – the sound of my favorite email from TDN – letting me know what's going on in the world of Thoroughbred racing."

Bo Derek, Actress



### WHO ARE THEY?

Michael Dubb, New York State's largest residential developer, reads the TDN daily, and also uses it to sell multimillion dollar homes near racetracks.



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THE OWNERS OF CHANEL RACE IN AMERICA AND FRANCE

Gerald and Alain Wertheimer, the French billionaire owners of Chanel, open the TDN an average of seven times per day, and open virtually every push alert they receive from us.



### **IRELAND'S WEALTHIEST**

John Magnier, the Irish billionaire with real estate

holdings around the world, prints out the

TDN every day, scribbles notes in the

margins, and sends them to his

associates. He owns Thoroughbred farms on three continents, is our biggest single advertiser. His son, M.V., who will take over the empire, never misses the Writers' Room podcast, and has just become a sponsor. They have a robust American business, standing two Triple Crown winners at

their Ashford Stud in Kentucky.

# AMERICAN AND GLOBAL ROYALTY

Standard Oil's **Farish Family**, which hosted the **Queen of England** on her American visits, is our second-largest advertiser, and communicates with us daily. The Queen advertised her stallion, Recorder in the TDN.



Standard Oil's Farish Family own Lane's End Farm in Versailles, Kentucky and are our second-largest advertiser.

## THE RULER OF DUBAI

Sheikh Mohammed, The Ruler of Dubai, also owns
Thoroughbred farms on three continents, including
North America, and is our third-largest advertiser. His
U.S.-based Thoroughbred auction company, FasigTipton, is our fourth-largest advertiser, making his total
spend with us annually around three-quarters of a
million dollars.



Sheikh Mohammed (in red) with his advisors at the Tattersalls Sale in October. He purchased an average of three advertisements per day in the TDN to advertise his stallions.

# AFFLUENT INVESTORS

The rest of the top 10 includes billionaires in communications (Excel's **Kenny Troutt**), the family that owned the Pittsburgh Pirates (the **Galbreaths**), **George Soros**'s equine operation (SF Bloodstock), and the farm owned by the billionaire founder of Public Storage, the late B. Wayne Hughes, whose family now takes over the operation.



Kenny Troutt accepting WinStar's Eclipse Award for Outstanding Breeder, January 28, 2021.



Eric Gustavson, B. Wayne Hughes's son-in-law, is the owner of Spendthrift Farm.

# **AMERICAN INDUSTRIALISTS**

A younger, robust group of American and international investors interacts daily with the TDN and enjoys being featured in our pages.

For people who don't own a sports team, a racing stable is the next best thing.

### People like:

 Jim Bakke, the CEO and owner of Sub-Zero/Wolf.

 Energy titan Paul Farr, who is developing a \$130 million complex, Titletown, outside of Lambeau Field. Being featured in the TDN, he said, "made his decade."

### Peter Brant's Racing Renaissance

Monday, November 19, 2018 at 5:48 pm | Back to: Shared News, Today's Edition Updated: November 19, 2018 at 5:50 pm

### By Chris McGrath

His father always told him how his were "the first footsteps in the snow." Long days, hard work, crepe paper and cork factories: a classic immigrant tale of New York. But there was an intellectual legacy, too. The man spoke 13 languages. Thirteen! Now Peter Brant is in turn reiterating to the next generation-and he has no fewer than nine children-that wealth alone is no guarantee of fulfilment, that it must be sustained by engagement with the challenges and beauty of a world widened by privilege.



Preview at Palazzo Reale in Milan, Italy | Getty Images

"I had a father I was very close to, and not

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a day goes by where I don't think about him." Brant says. "He was a great man. And he always told me that what you have between your ears is all you've got. And never to count on anything other than that, because it will lead to misfortune. And I try to tell the same thing to my kids."

Sure enough, while his twin passions plainly require uncommon funds, both his art collection and his racing stable measure resources of quite another kind, if equally rare. For both answer the same kind of inner need.

Previous Story | Next Story



**Andrew Rosen**: the **founder of** Blue Buffalo dog food, who sold the company to General Mills for \$800 million... and thousands like them read and interact with us daily.

The American

industrialist

Peter Brant:

fashion titan

### There's No Cooling Off Sub-Zero's Jim Bakke

Tuesday, August 31, 2021 at 11:27 am | Back to: Shared News

#### By Bill Finley

Owner Jim Bakke's experience in horse racing has been fairly typical. He started off with a small stable, didn't have much success and waited for his day to come. It looks like he's not going to have to wait any longer.

Along with Gerald Isbister, Bakke is the co-owner of 'TDN Rising Star' Jack Christopher (Munnings), a Chad Browntrained colt who brought down the house Saturday with an 8 3/4-length maiden win at Saratoga. Jack Christopher, who is named for Bakke's six-month-old



grandson, will head to the GI Champagne S., which could be a springboard to the GI Breeders' Cup Iuvenile, Bakke is also the owner of Girl With a Dream (Practical Joke). She broke her maiden impressively on July 24 at Ellis Park and will make her next start in Sunday's GI Spinaway S. for trainer Brad Cox. The hope is that she will earn her way to the GI Breeders' Cup Juvenile Fillies.

Jack Christopher earned a 92 Beyer figure, just one point less than the leader among 2-year-olds, Big City Lights (Mr. Big).

### Major Boost to Farr-Sighted Program

Monday, October 4, 2021 at 11:27 am | Back to: Shared News Updated: October 4, 2021 at 11:27 am

#### By Chris McGrath

It is still relatively early days in his Turf adventure. But no matter how much Paul Farr can build on what is fast becoming a pretty serious commitment, he may never experience a more succinct sample of its ups and downs-and how bewilderingly entwined those tend to be-than his debut involvement in a graded stakes.

That came just a few days ago, in the GIII Iroquois S. at Churchill: the first chance to bank starting points for a certain race staged on the same track next May. Time to start dreaming. Unfortunately



Major General (white bridle, inside) gets up in the Iroquois | Coady

Magnolia Midnight (Midnight Storm), a Colonial Downs maiden winner owned in partnership by his Titletown Racing Stables, dropped right out to finish last behind Major General (Constitution). On the other hand, the exciting winner happens to be the first foal out of an unraced daughter of Uncle Mo, No Mo Lemons, Farr had acquired from the estate of the late Gerry Dilger for just \$70,000 at Keeneland last November.

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# RACING IS THEIR PASSION

These people have two things in common:

Racing is their passion, and the TDN helps them to enjoy it—and profit from it.

They are entrepreneurs and businesspeople, constantly investing in new projects, actively engaged in the business of amassing wealth, and requiring financing.



Mike Repole and Vinnie Viola celebrate another success with their trainer, Todd Pletcher.



### **UHNWIs**

The TDN's core audience is made up of ultrahigh-net worth individuals, like Leucadia
Asset Management's **Sol Kumin** (right), who primarily invests in successful horses already racing, purchasing pieces of them to enjoy in partnership groups made up of his friends.
Florida Panthers' owner Vinnie Viola and BodyArmor's Mike Repole spent \$16 million on young Thoroughbreds in 2022 alone.

# ANNUAL METRICS

### **AUDIENCE WEB METRICS:**

• Annual unique users: > 3.54 Million

• Daily e-mail subscribers: >22,400

• Daily Average Downloads: >7,250

• Daily Average video streams: 30,000

• Homepage videos: 20+ million

### **HOW READERS ACCESS THE TDN:**

• Desktop: 22.4%

• Mobile: 73.1%

• Tablet: 4.5%

### **SOCIAL MEDIA METRICS:**

>52k followers

o >63k followers

TDN YouTube channel: Subscribers: 13,000



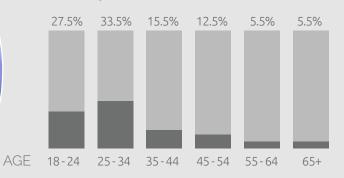
Theory Founder Andrew Rosen



Hockey player Erik Johnson

### **DEMOGRAPHICS**

45% FEMALE 55% MALE



100% of total sessions

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The first ad you see when you download the PDF is the masthead ad, a 4-inch banner at the top of each day's paper in the upper right corner.



The 1/6 front page is currently available on Tuesdays.

The inside front cover (below) is the most premium placement we offer by size and position, appearing on page 2 in that day's downloadable PDF, and as the inside front cover when the TDN is printed at Thoroughbred sales and auctions around the country (approximately 150 days per year in the U.S.)



# EMAIL & WEBSITE ADVERTISING

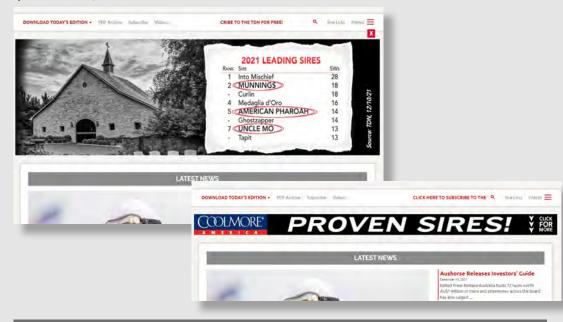
### **EMAIL & INTERSTITIAL ADS**

The email/interstitial ad (below) is contained in each of the 21,000 emails we send out each day, and also displays onscreen while readers wait for their papers to download.



### LEADERBOARD ADS

As the most prominent ad on the TDN homepage, the expandable leaderboard (below) is the first thing people see when they come to the site, offering a large version on first view, and a closed version on subsequent views, as well as a mobile version.



### **DIGITAL ADS**

- Every story in the PDF edition of the TDN is also posted on our website.
- These digital stories make up 80% of our overall traffic.
- This year, we will serve 12 million digital story pages.
- Each story features two advertisements from the advertiser.
- That's 24 million digital advertisements.
- A one-fourth share gives you 3 million pageviews or 6 million ad views.

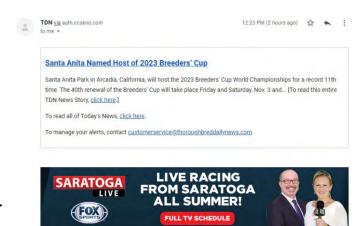
Most of our entry-level users are drawn in to the TDN through our digital stories. They go on to sign up for the PDF at a rate of six new subscribers per day. Once subscribed, they receive regular emails and push notifications on our app.

Continue to the following page for more examples and digital advertising rates

The digital ads in each story function in tandem, with one vertical ad displayed on the right side of the story, as seen to the right, and one horizontal ad displayed three paragraphs into the story, as seen below.



- They may be sent as static ads, or animated gifs.
- They are served on a rotation, with each advertiser displayed in the next view in the queue.
- The 728x150 ads are also included in our email. blasts of breaking news, as seen to the right. We average three e-blasts per day to targeted segments or our overall audience, for an additional 5,000 views per day, or 1.825 million views per year.



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DIGITAL/ALERT ADS	300px x 600px AND 728px x 150px	JPG or GIF, 72dpi, no bleed	\$2,750		
VIDEO FRAME ADS	Top: 700px x 70px AND Bottom: 700px x 70px	JPG or GIF, 72dpi, no bleed	\$500/year per stallion	\$250/year freshman sires	
STALLION LINKS			\$500/year per stallion	\$250/year freshman sires	

# TDI VIDEO OPPORTUNITIES

The TDN offers three distinct opportunities for advertisers to play commercials in our content.

### VIDEO PREROLLS ON MAIN VIDEO PLAYER

Our featured video plays prominently on our homepage, and we show over 2 million videos per month. Each video is preceded in a rotation by one of four advertisers' commercials. The spots are 30 seconds, but the user is given a skip option after 12 seconds, giving each advertiser approximately 75,000 views per month, of at least 12 seconds.

Cost: \$2,750 per month (sold out in 2023)

### FULL COMMERCIAL + BANTER IN TDN WRITERS' ROOM

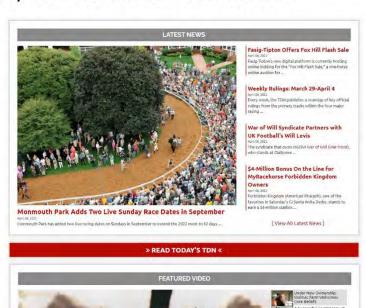
The most popular videos we do are the TDN Writers' Room, a weekly roundtable show where our writers discuss the week's events, and feature a guest. The show is 60-90 minutes long each week, and offers commercial breaks where we roll your full 30-second commercial, and the hosts banter about your product based on notes that you provide. Each week's show gets between 20,000 to 50,000 views, and is also added to our YouTube page, where it gets additional exposure.

Cost: \$500 per week

### **SPONSORED VIDEO**

Show your promotional video on the TDN homepage, where it will receive tens of thousands of views in our sponsored video box.

Cost: \$1,000 per week or \$2,500 per month



### **SOCIAL MEDIA**

All of our video advertisers have their commercials played twice a week on our Twitter platform, as well as on Instagram and Facebook.

# DAILY NEWSLETTER ADS

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See rate card for complete size options, specific dimensions and pricing.

TON HEADLINE NEWS + PAGE 5 OF 13 + THETON.COM

TUESDAY - DECEMBER 7, 2021

In a very small percentage of cases, the horse in question suffers a rupture of the aorta or other large vessel, which will be evident during the necropsy examination. Once the necropsy examination is complete, the findings will be sent to a panel who will conduct their own post-mortem review of the fatality, looking at the broader circumstances leading up to the catastrophic injury, like the horse's regulatory history. Examp of these review panels' final reports can be read here.

Between 2011 and 2013, seven Bob Baffert trained horses died suddenly during training or racing. A subsequent CHRB report found that Baffert-trained horses during that period were significantly more likely to die from sudden death than non-Baffert trained horses, calling the difference "dramatic." The report noted that the horses had been administered thyroxine--a thyroid hormone used to treat hypothyroid conditions--and that use of thyroxine is "concerning in horses with suspected cardiac failure."

However, because the drug had been administered to all horses in Baffert's care at that time, the use of thyroxine "does not explain why all the fatalities occurred," the report found. Baffert subsequently explained that he had stopped using the

Predictably, PETA issued a statement Monday lashing out at the sport and urged that Baffert be banned

"It's premature to say that Medina Spirit died of a heart attack or what the true cause of his fatal collapse was, given that many of trainer Bob Baffert's horses have suddenly dropped dead," the statement read. "Seven of Baffert's horses died mysteriously during a 16-month period that was suspiciously linked to his reckless and routine habit of administering the powerful hormone thyroxine to horses without thyroid conditions. Baffert has continued to be embroiled in drug controversies since then, including when Medina Spirit tested positive for drugs in the Kentucky Derby. All of Medina Spirit's veterinary records must be seized, and a thorough investigation must be conducted. Baffert's attorneys must not be allowed to control the narrative. PETA urges Santa Anita and Del Mar officials to bar Baffert. pending the outcome of an investigation and a necropsy.

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Value Sires cont. from p1

For the vast majority, in numerical terms, the only way from here is down. As such, the covering stats do not augur terribly well for some of those we thought best value. And maddeningly, because these cycles are so self-fulfilling, it's hard to turn things round if you do struggle for early traction. A disappointing first book places a tough burden on its graduates to get you over the hump of the intervening couple of crops, which will tend to be smaller yet. So our faith in one or two, while undiminished, may not obviously yield "value" in the shorter term. If fairly priced now, at least measured by your odds of getting a runner, they are probably going to become better value yet during the next

At the other end of the spectrum, though the most expensive of the Intake. Horse of the Year Authentic covered as many as 229 mares--only one fewer than the busiest stallion in the land. Goldencents, (Both, of course, are sons of into Mischief standing alongside their champion sire at Spendthrift.) A number of other

TON HEADLINE NEWS . PAGE 6 OF 15 . THETON COM

His first crop, standing fourth by earnings, has matched

Remember how Classic Empire unseated his rider leaving the

Practical Joke and Connect with five black-type performers (including a GII Adirondack S. runner-up), only from fewer runners. His 19 winners from 57 starters meanwhile represents a similar base ratio, leaving Classic Empire deficient only in the kind of headline acts that so often make or break a young stallion's career. But he might well have found one of those in Rocket Dawg, who started repaying his \$375,000 yearling tag when impressing on debut for Brad Cox at Churchill last month A couple of days later the \$550,000 2-year-old, Classy Edition. extended her unheaten start for Todd Pletcher with a second stakes win.

Those were just a couple of late-season straws in the wind. Having excelled both in the ring and on the track, however, they represent a sample of the kind of stock that could quickly turn round the four consecutive fee cuts suffered by their sire. Over the years, the yearling market has acclaimed eventual duds as routinely as it has underrated sires of real potency. And if Classic Empire has so far achieved only a modest commercial yield, then his sliding fee has at least maintained sufficient traffic (321 mares across the last three seasons) to keep him in the game as he starts to draw out some exemplary old-school flavors in his pedigree.

gate in the GI Hopeful S.? The opening was gratefully seized by his future studmate Practical Joke, but it was Classic Empire who regrouped to be champ. Maybe he could yet do something



### VALUE SIRES: FIRST JUVENILES IN '22

### Silver: MO TOWN (Uncle Mo-Grazie Mille by Bernardini) \$7,500 Ashford

Now here's a guy whose every trajectory is climbing sharply-- with the solitary exception of his fee, which is 40% down on consolidate. his opening \$12,500. Time, in other words, In the meantime, moreover, Mo Town has for breeders to catch a rising tide... In 2020, down to \$10,000, he received 108 partners. Last spring, however, came a transformation: encouraged by Uncle Mo's flying start as a sire of sires, no fewer than 204 mares profited from another reduction in his fee (partly, of course, a Covid concession). So whatever Mo Town can do

with his first couple of crops, he is going to be far better placed than most to

made a fine debut at the yearling sales processing 70 of 78 at an average \$60,250. And his stock is entitled to land running... Momentum is exactly what Mo Town has now, at a stage in his career when most rivals are nervously treading water. CHRIS McGRATH, TDN, DEC. 13TH 2021

# Grade 1 winner by sire of sires UNCLE MO

**COOLMORE** 

Behave Virginia | Coody Photograph

And that was consistent with the dash Unified had shown in his own career, despite never making the track himself at two. He landed running with a 99 Beyer, clocked 1:47.14 in the GII Peter Pan, and missed the GI Carter H, by just a neck, And he has the physique and pedigree for his first sophomores to stretch that speed, too

However, the really staggering advance made by Unified since this time last year is the performance of his second crop at the yearling sales. He sold 39 out of 40 into the ring, an unbelievable ratio, for an average \$66,846-dizzily multiplying a fee that has, unusually enough, remained constant throughout. Remember that stallions are typically flattered by sales statistics, in that their averages "reward" them for failing to sell their least attractive stock. (Sure, you also have to factor in the occasional ambitious reserve for better models-but the principle stands.) Remember also that almost all stallions absorb considerable erosion in yearling values between their first and second crops, yet Unified elevated his by almost exactly half from \$43,390. In the meantime, he had already turned round the slide so familiar in a young stallion's books

WEDNESDAY • DECEMBER 15, 2021

AMERICAN DIRT CLASSIC WINNER

WAR OF WILL

Dixie Union)

nat could heat ir vearlings, now gful gauge of in contrast, has at auction. edit on the track o scored at

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# SPECIAL EVENT & SALES PRINT DISTRIBUTION

In addition to our daily online newsletter, you'll reach top owners, breeders, bloodstock agents and more through our bonus print distribution at major Thoroughbred horse sales throughout the year, both in America and internationally.



### **DISTRIBUTION CALENDAR\***

### **JANUARY**

Keeneland January

### **FEBRUARY**

- Fasig-Tipton Winter Mixed
- Goffs February
- Tattersalls February

### **MARCH**

- Fasig-Tipton Gulfstream
- OBS March

### **APRIL**

- OBS Spring 2YO in Training
- Goffs UK
- Tattersalls Craven Breeze Up
- Tattersalls Guineas Breeze UP/HIT

### **MAY**

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### JUNE

• OBS Spring 2YOs in Training

### **JULY**

- Fasig-Tipton July
- Tattersalls July

### **AUGUST**

- Fasig-Tipton Saratoga
- Fasig-Tipton NY Bred
- Argana August
- Goffs UK Premier Yearling
- Tattersalls August

### **SEPTEMBER**

- Keeneland September
- Goffs Orby
- Goffs Sportsmans
- Tattersalls Ireland
- Tattersalls Sommerville Yearling

### **OCTOBER**

- Fasig-Tipton Saratoga Fall
- Fasig-Tipton KY October
- OBS October (Open & Selected)
- Argana Oct Yearling
- Tattersalls October Yearling
- Tattersalls Autumn HIT

### **NOVEMBER**

- Fasig-Tipton November
- Keeneland November
- Goffs November
- Tattersalls December Yearling
- Tattersalls December Foal
- Tattersalls December Mare

### **DECEMBER**

- Argana Breeding Stock
- Tattersalls December Mare

\*Based on 2023 distribution dates. All distribution plans are subject to change.



# 2024 RATE CARD: TDN NORTH AMERICA

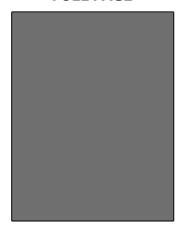
PUBLICATION (PRINT)	DIMENSIONS (WxH)	GUIDELINES	DAILY RATE		CONTRACT	REGIONAL*
FULL PAGE		PDF file, no bleed, file size under 750 kb	Inside Front Cover (IFC)	\$1,800	\$1,710	\$900
			Standard Full Page	\$1,450	\$1,375	\$775
	8.5" x 11" (US Letter)		Stallion stud fees \$9,999 and less	\$750		
			Stallion stud fees \$5,000 and less, Real Estate; Products/services	\$400		
PAGE 1 – 1/6 PAGE Limited availability	Vertical: 3.85" x 3.75" OR Horizontal: 7.9" x 1.87"	JPG, RGB, 300dpi, no bleed	\$925		\$48,000/year (52x)	
1/2 PAGE	Vertical: 3.85" x 9.9" OR Horizontal: 7.9" x 5"	JPG, RGB, 300dpi, no bleed	\$1,150		\$1,090	\$575
1/3 PAGE	Vertical: 3.85" x 7.32" OR Horizontal: 7.9" x 3.75"	JPG, RGB, 300dpi, no bleed	\$1,015		\$915	\$510
1/4 PAGE	Vertical: 3.85" x 4.75" OR Horizontal: 7.9" x 2.5"	JPG, RGB, 300dpi, no bleed	\$875		\$830	\$437.50
1/6 PAGE	Vertical: 3.85" x 3.75" OR Horizontal: 7.9" x 1.87"	JPG, RGB, 300dpi, no bleed	\$765		\$725	\$385
1/8 PAGE	Vertical: 3.85" x 2.5" OR Horizontal: 7.9" x 1.25"	JPG, RGB, 300dpi, no bleed	\$650		\$620	\$325
1/16 PAGE	3.85" x 1.25"	JPG, RGB, 300dpi, no bleed	\$350		\$350	\$350
MASTHEAD AD (top of page 1 next to the TDN Logo)	4" x 1"	JPG, RGB, 300dpi, no bleed	\$400		\$400	\$400
TODAY IN THE TDN AD (page 2)	5.4" x 1.8"	JPG, RGB, 300dpi, no bleed	\$400 (1–9X); \$300 (10–19X); \$200 (20+X)			
HELP WANTED ADS Incl. 30-day listing on the <u>TDN Careers Page</u>	Any size up to 7.5" x 6.25" – Displayed within our full page	JPG, RGB, 300dpi, no bleed	\$400 (1X); \$350 (2X or more)			
BULLET ADS (race results only)	3.85" x 0.2"	JPG, RGB, 300 dpi, no bleed	\$110 per ad		12 for \$1,100	

<sup>\*</sup> Regional rate valid only for Sales consignments (excluding sales in Kentucky and the FT Saratoga Select), training centers, products & services and ads for North American stallions standing outside Kentucky.

<sup>\*\*</sup> Credit Card payments are subject to a 3.00% processing fee. Balances paid by Credit Card that are over 89 days past due will incur a 3.25% processing fee. Please note, when paying by Credit Card, oldest invoices must be settled first.

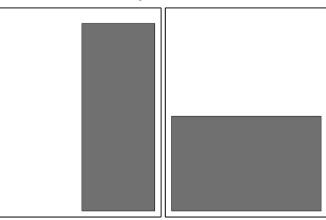
<sup>\*\*\*</sup> A \$250 design fee will be charged for any ads or graphics produced by TDN designers, but not published in the TDN.

### **FULL PAGE**



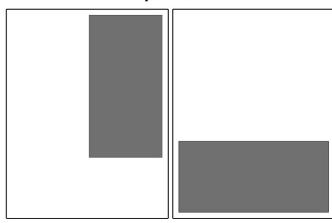
8.5" x 11" (US Letter) **PDF** file, no bleed, file size **under 750 kb** 

### **1/2 PAGE**



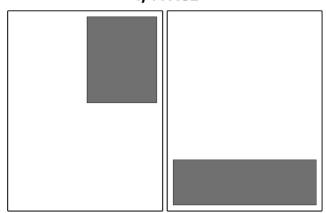
Vertical: 3.85" x 9.9" Horizontal: 7.9" x 5" JPG, RGB, 300dpi, no bleed

### 1/3 PAGE



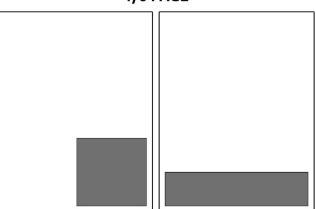
**Vertical**: 3.85" x 7.32" **Horizontal**: 7.9" x 3.75" **JPG**, RGB, 300dpi, no bleed

### 1/4 PAGE



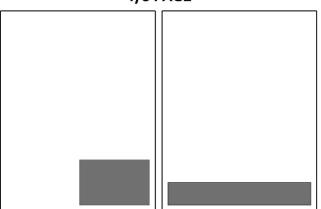
**Vertical**: 3.85" x 4.75" **Horizontal**: 7.9" x 2.5" **JPG**, RGB, 300dpi, no bleed

### 1/6 PAGE



**Vertical**: 3.85" x 3.75" **Horizontal**: 7.9" x 1.87" **JPG**, RGB, 300dpi, no bleed

### 1/8 PAGE



**Vertical**: 3.85" x 2.5" **Horizontal**: 7.9" x 1.25" **JPG**, RGB, 300dpi, no bleed

# 2024 VOLUME DISCOUNTS



Volume discounts for \$25,000+ annual spend. 2023 discounted rates are based on 2022 total spend.

THOROUGHBRED DAILY NEWS						
	1/8 PAGE	1/6 PAGE	1/4 PAGE	1/2 PAGE	FULL PAGE (STANDARD)	FULL PAGE (INSIDE FRONT)
Standard rates	\$650	\$765	\$875	\$1,150	\$1,450	\$1,800
Contract rates \$25,000/year spend (5% off base rate)	\$620	\$725	\$830	\$1,090	\$1,375	\$1,710
<b>\$75,000+/year spend</b> (10% off base rate)	\$585	\$690	\$790	\$1035	\$1,305	\$1,620
\$150,000+/year spend (15% off base rate)	\$555	\$650	\$745	\$980	\$1,230	\$1,530
\$225,000+/year spend (20% off base rate)	\$520	\$610	\$700	\$920	\$1,160	\$1,440
\$300,000+/year spend (27.5% off base rate)	\$470	\$555	\$635	\$835	\$1,050	\$1,305
\$350,000+/year spend (35% off base rate)	\$425	\$495	\$570	\$750	\$940	\$1,170
\$450,000+/year spend (40% off base rate)	\$390	\$460	\$525	\$690	\$870	\$1,080

Unique spaces not subject to discount:

- Page 1 ad (1/6 page) 52x on a fixed day (1 per week) \$48,000 per year / \$925 per day
- Leaderboard ad on homepage \$480 per day
- E-mail/Interstitial ads \$300 per day
- Video Frame ads and Stallion Links \$500 per stallion per year (\$250 for freshman sires)
- \$750 full pages for sires standing for \$9,999 and under
- \$400 full pages for sires standing for \$5,000 and under
- \$385 Headline News masthead ads
- Digital/Alert ads \$2,500/month
- Bullet ads \$110 each or 12 for \$1,100



# 2024 RATE CARD: TDN EUROPE/INTERNATIONAL

The TDN is geo-located so that our subscribers in Europe, Asia, Australia, Africa & South America are served the international news first, followed by the American section, making it a true international paper for the top farms, owners, agents and buyers worldwide.

PUBLICATION (PRINT)	DIMENSIONS (WxH)	GUIDELINES	RATE\$	RATE £*	RATE €*
PAGE 1 – 1/6 PAGE Annual contract, once a week for 52 weeks	Vertical: 3.85" x 3.75" OR Horizontal: 7.9" x 1.87"	JPG, RGB, 300dpi, no bleed	\$12,000	£9,480*	€10,935*
FULL PAGE (Inside Front Cover)	8.5" x 11" (US Letter)	PDF, 300dpi, no bleed, file size under 750 kb	\$900	£711*	€820*
FULL PAGE (Standard)	8.5" x 11" (US Letter)	PDF, 300dpi, no bleed, file size under 750 kb	\$750	£593*	€684*
1/2 PAGE	Vertical: 3.85" x 9.9" OR Horizontal: 7.9" x 5"	JPG, RGB, 300dpi, no bleed	\$600	£475*	€547*
1/4 PAGE	Vertical: 3.85" x 4.75" OR Horizontal: 7.9" x 2.5"	JPG, RGB, 300dpi, no bleed	\$350	£277*	€319*
1/6 PAGE	Vertical: 3.85" x 3.75" OR Horizontal: 7.9" x 1.87"	JPG, RGB, 300dpi, no bleed	\$300	£238*	€274*
HELP WANTED ADS Includes 30-day listing on the TDN Careers Page	Any size up to 7.5" x 6.25" – Displayed within our full page TDN Careers page template	JPG, RGB, 300dpi, no bleed	\$400 (1X); \$350 (2X or more)	£316*	€365*
BULLET ADS (race results only)	3.85" x 0.2"	JPG, RGB, 300 dpi, no bleed	\$110 per ad, or 12 for \$1,100		

DIGITAL /WEBSITE ADVERTISING	DIMENSIONS (WxH)	GUIDELINES	RATES
EURO EXPANDABLE LEADERBOARD AD (Displayed on TDN Euro homepage)	3 graphics needed: Open: 1170px x 350px Closed: 1170px x 65px AND Mobile: 600px x 95px	JPG or GIF, 72dpi, no bleed; the sum of all three graphics' file sizes should be less than 5 MB	\$10,000/year or \$200/day
EURO DIGITAL/ALERT ADS	300px x 600px AND 728px x 150px	JPG or GIF, 72dpi, no bleed	\$12,000/year or \$1,000/month

<sup>\*</sup>Sterling and Euro comparisons as of 28 November, 2023. To check current exchange, go to <a href="https://www.xe.com/">https://www.xe.com/</a>

# GET IN TOUCH

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